Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.1.1 Undertake an update to the Township Strategic Plan	Develop a Township Strategic Plan. Prepare prior to next term of Council by undertaking Community Engagement New CAO to lead process. In conjunction with the next Strategic Planning exercise, develop key performance indicators with accountabilities, business plans and accountabilities. Ensure Plans are supported with SMART objectives and accountabilities.	HIGH EFFORT,HIGH	2021	CAO and Corporate Project Officer to undertake. Estimated 30 days work.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
Process.	Develop a practice of governance oversight through the routine review of "key" policies (at a minimum once per council term) in order to instill Council's oversight role. Remove procedures from corporate policies. Develop a Policy Review Process. Transition existing policies to set guiding principles, accountabilities and direction as opposed to procedures.	HIGH EFFORT,HIGH IMPACT	2021	Assign to each manager. Policy framework to be developed by CAO and Clerk. Approximately 40 days work over 3 years.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.3.1 Undertake a review of the Procedural By-law including all advisory committees.	Undertake a review of the Procedural By-law to prioritize and allocate time for critical discussion in areas of policy development - potentially consider a "Committee of the Whole" option within the framework of the Council meeting. As part of this review, all advisory committees, boards and agencies should be reviewed with a view to ensure they are aligned with the (future) Strategic Plan. Establish clear mandates with full terms of reference and ensuring appropriate resources are allocated to support the work. See Appendix for recommended changes.	LOW EFFORT,HIGH IMPACT	2020	Clerk to develop (21 hours) and present to Council.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.4.1 Develop a comprehensive Council Training Program.	Municipal issues are demanding a greater amount of Council attention and understanding of evolving issues. Council should allocate both time and financial resources to ensure ongoing Council training. This could be a joint project with other municipalities.	LOW EFFORT,HIGH IMPACT	2022	Annual cost of \$10,000

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.5.1 Develop an annual agenda management plan.	Clerk should support the CAO through E-Scribe's workflow tracking with enhanced agenda management process- This shift will require a team effort by the senior management team. Look to joint project with County to post all agendas on one platform.	LOW EFFORT,HIGH IMPACT	2020	Clerk to develop (35 hours) requires consultation with management and present to Council.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.6.1 Provide Access to Resolution Database in Escribe.	Provide Access to Resolution Database in Escribe. Move to "business case" approach to Council meetings and provide expanded information through dashboards. Escribe software has additional modules that may assist the Township with expanding community engagement and delegation management. Following the implementation of a new budget process and customer service requests, provide real time dashboard data to Council.	HIGH EFFORT,HIGH IMPACT	2021	Included in IT training and strategy.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.7.1 Develop a Shared Service Task Force	As part of a long term strategy, undertake a joint service review with the County and neighbouring municipalities for shared services. Look at Recreation, Waste Management, Winter Control, Corporate Services and Fire.		2021	Managers and Council- Estimated 420 hours. Savings will offset costs in 3 years.
1.7.2 Undertake a joint Recreation Master Plan with neighbouring municipalities	Undertake a joint Recreation Master Plan with HBM, Asphodel Norwood and North Kawartha to share services, and improve utilization of all facilities, determine right mix of programs for delivery. Joint implementation of BookKing where all facilities can be booked online. Many municipalities have undertaken similar joint projects and are seeing mutual benefits.	HIGH EFFORT,HIGH IMPACT	2020	External Consultant and Recreation Manager time - 30 hours. Long term Savings and increased utilization will cover costs.
1.7.3 Explore upload of Waste Management to County.	Peterborough County provides waste reduction services to all residents. Each Township provides garbage colllection and manages transfer stations. Each Township provides varying levels of waste management services to its residents and is responsible for its own transfer stations and/or landfill sites and any bag tag/limits/user pay system or policy enforcement. Economies of scale, reduced overhead and administration can be realized through one provider as well as improved customer service.	HIGH EFFORT,HIGH IMPACT	2020	PW Manager time -30 hours. Long term Savings and increased utilization will cover costs
1.7.4 Undertake a joint Winter Control plan.	Undertake a joint Winter Control plan and update intermunicipal agreements to eliminate duplication and overlap between the County, neighbouring municipalities and DD services.	HIGH EFFORT,HIGH IMPACT	2020	PW Manager time -120 hours. Long term Savings and increased utilization will cover costs
1.7.5 Explore Shared Corporate Services and County wide 311.	Work with County, neighbouring municipalities to find joint services to access professional support, eliminate duplication of effort in IT, HR, Clerk services and Finance. In particular, explore shared services for long term financial planning/budget software and development, payroll, financial processing, HR advice, IT strategy, software and application support, marriage licenses/ceremonies, agenda/records management software, asset management professional services. This will increase overall services and decrease costs for DD residents.	HIGH EFFORT,HIGH IMPACT	2020	External Consultant and Various Manager time - 120 hours. Long term Savings and increased utilization will cover costs
1.7.6 Review Fire Services County-wide	Undertake a fire services review across the County - many municipalities are doing this under modernization projects (Northumberland, UCLG).	HIGH EFFORT,HIGH IMPACT	2020	External Consultant and Fire Chief time - 40 hours. Long term Savings and increased utilization will cover costs

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
1.7.7 Review possible Planni and Building/Bylaw Services	Undertake a shared service review for building/planning and bylaw services with view to develop synergies between Townships and possible sharing of software and resources.	HIGH EFFORT,HIGH IMPACT	2020	External Consultant and CBO time - 40 hours. Long term Savings and increased utilization will cover costs

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.1.1 Create HR Committee Council	Creation of HR Standing Committee of Council to address: organizational issues, compensation and benefits, code of conduct, Health and Safety considerations, recruitment and retention issues etc. This Committee will allow for the development of the HR plan, address ongoing issues including H&S and allow for confidential items to be fully discussed. Concurrent with Procedural Bylaw Review.	LOW EFFORT,HIGH IMPACT	2020	1 meeting per month - 5 Councillors, CAO to attend

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.2.2 Formalize HR partnerships with County and other professionals to support HR committee.	Access to HR professional services is current a "one off" scenario for specific projects such as recruitment. The County has provided services on a pay as you go basis. A formal service level agreement with the County or other professional that provides ongoing support may be warranted given the number of issues and the recommendations in this report. Advantage to County is that they utilize GP and may have HRIS.	HIGH EFFORT,HIGH IMPACT	2021	Assumes \$100 per hour, 30 working days per year.
2.2.3 Consider outsourcing payroll to County or other professional service to provide advice, training and undertake system review.	Municipal payroll and pension administration is complex and represents regulatory risk as well as potential for long term impacts to employees. The Township should consider accessing advice of professional payroll services either through a partnership at the County or a consultant.	HIGH EFFORT,HIGH IMPACT	2021	Assumes \$40 per hour, 30 working days per year - savings of 0.25 fte annually
2.2.4 Consider outsourcing Planning Expertise.	Consider outsourcing Planning processes through partner with other municipality or vendor of record on a fee for service basis.Professional planners will provide efficient, effective advice to developers. Many municipalities share these services or hire consultants who also present to Planning Committees and Council. Allow Clerk on providing process advice and allow for concentration on other priorities. Assigned administrative support to track planning applications, time spent and cost to determine appropriate fees.	HIGH EFFORT,HIGH IMPACT	2020	Cost recovery model - No cost to Township - Savings in Clerk's time 50% capacity
2.2.5 Consider Corporate Project Manager.	Hire Corporate Project Manager - could be an internal reallocated position or contract (2-3 years). Outsource Technical Services for AM, IT and the Edwards Pit.A Corporate Project Manager is needed to assist the new CAO with oversight of all the corporate projects and consultants including AM, IT (MESH/GP), Edwards Pit, Facilities.	HIGH FFFORT HIGH	2021	Could be an internal reallocatd position. Costs assumes external candidate for 3 years.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.3.1 Implement New Organizational Structure and Performance Management.	Organizational structure recommendations include new reporting relationships and focus. Managers should be involved in the recruitment and performance management of their staff. Consider additional support in Finance for analytical capacity.	HIGH EFFORT,HIGH IMPACT	2020	Internal time for all staff and managers. Additional cost unknown.
2.3.2 Refocus Clerk and Deputy Clerk roles	Refocus Clerk and Deputy Clerk roles to statutory duties, customer service and community engagement. Front Counter, Customer Service representative should report to Deputy Clerk. As outlined in this report, significant work is required in records management, agenda management/planning, website development, community outreach and engagement as well as complaint/service request management.	HIGH EFFORT,HIGH IMPACT	2020	Offset time against Planning - Increased Service potential
2.3.3 Revamp Administrative Roles with specific responsibilities reporting to individual managers.	As per the new organizational structure, revamp administrative and finance roles to support managers and improve accountabilities.	HIGH EFFORT,HIGH IMPACT	2020	

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.3.4 Revamp the Recreation and PW Management roles.	Revamp the Recreation Manager role with programming oversight with the view to increase the use of the facilities year round. Transition the Assistant to a Recreation Supervisor. Convert 2 part time staff to full time, one lead hand role. Similarly, PW Manager role and Supervisor should be revamped .As per the new organizational structure, revamp recreation and public works roles and transform two part time staff to full time. FT will allow for better training, reduced recruitment costs and more attractive positions.	HIGH EFFORT,HIGH IMPACT	2021	Convert 2 PT positions (current hours = 900 hours per year). Savings in training, recruitment and risk estimated to offset cost by 50%.
2.4.1 Modernize all job specifications and undertake a Pay Equity review to ensure compliance.	As per the new organizational structure, revamp administrative roles to support managers and improve accountabilities.	HIGH EFFORT,HIGH IMPACT	2020	Internal time or Consultant. 24 Job specs at 2 hours each. Pay equity review - external

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.5.1 Undertake a Skills Inventory and Training Needs Assessment	Survey administered based upon skills acquired, types of training required (for staff and volunteers) supplemented by assessment.	HIGH EFFORT,HIGH IMPACT	2020	Clerk/Deputy Clerk to lead project - 40 hours each
2.5.1 Document building and planning processes.	Document building and planning processes. Develop training programs for customer service staff. Building applications are not currently supported by detailed public information and staff lack detailed training.	HIGH EFFORT,HIGH IMPACT	2020	Internal of Student - 40 hours
2.5.2 Ensure adequate technical training for part time/volunteers.	Explore training & development opportunities to expand staff skills for fire prevention and inspection related activities and or build. Appropriate performance measures with incentives to meet and exceedEnsure adequate training for Parks and Recreation part-time staff, including health and safety training (e.g. basic refrigeration), and how to carry out playground inspections. Technical training for part time staff is needed. Technical training for staff and volunteers.	LOW FFFORT HIGH	2021	External training for part time staff - Mostly External

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
2.6.1 Develop Change Management Strategy for S Implementation	Developing a change management strategy provides direction and purpose for all other change management activities. By outlining the unique characteristics of the change and its risks and potential resistance, change practitioners set themselves and their project team partners up for success. Having staff involved a shared vision/strategic plan will assist in developing the change strategy and achieving buy-in. Training in change management would be beneficial given the extent of the changes required followig a long period of stability.	HIGH EFFORT,HIGH IMPACT	2020	Corporate Project Officer to undertake. Estimated 10 days work annually.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
3.1.1 Develop IT Strategy for integration of Township systems and expand utilization.	IT Strategy should be developed to fully integrate and enable all systems at the Township to provide Web- and Mobile-enabled services to the citizens.Review and rationalize system utilization and eliminate non integrated systems where possible (eg.Building Permits System) Long term strategy would guide all IT investments, purchases and projects. County wide approach to implementations of MESH, BookKing, PSD, and building permits online. Look at IT Service provider contract as part of this project including moving to County wide services.	HIGH EFFORT,HIGH IMPACT	2020	Staff time savings from reduced duplication of effort and reconciliations. Modernization funding?
3.1.2 Expand IT service and help desk	Add Help desk Services to current IT contract to allow staff to launch their own requests and "free up" staff time. Request long term plan for hardware replacement.	HIGH EFFORT,HIGH IMPACT	2020	Annual cost of \$4000 but savings of .25 FTE in administration
3.1.3 Implement Virtual City Hall to provide real time online access for customers to apply, review and pay for services.	Virtual City Hall (VCH) is a customer self-serve application that integrates with DD's financial software. Customers online Animal Licensing, Locate the owner of a lost animal. Business Directory · Bylaw Violations — Contact Information eSend Integration — message inbox, view bills online. General Receivable Accounts - Customers can view and pay for their general receivables. Paperless Notification Sign-up. Permits - Customers can apply, view, update and pay for their permits. Pre-Authorized Payments Sign-up· Property Search — Search for property roll information. Property Tax Accounts - Customers can view and pay for their property tax accounts. Property Tax Certificates — Purchase and view tax certificates. Vendors can review purchase orders, submit invoices, update information such as EFT and view the status of their payments.	HIGH EFFORT,HIGH IMPACT	2021	Module Cost = \$27,000. 30 minutes per setup + issuance x 3000 households x 50% uptake - assumes 5 transactions per year @ \$5 per transaction

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
3.2.1 Create a LEAN Six Sigma Process Improvement Team.	Move to LEAN Six Sigma process improvement team. Provide training and support to develop new ways of doing business on a continual basis.LEAN Six Sigma will enhance staff skills. Management should become champions of change and LEAN Six Sigma. Undertake a 5S project at the Operations building with an office and "stores" area.	LOW EFFORT,HIGH IMPACT	2020	External consultant trainer
3.2.2 Procure a new Customer Service Request (Complaint) system to track all complaints and allow for online submission.	New Customer Service Request (Complaint) system to track all complaints and allow for online submission. Utilize BookKing more fully by activating the Public Site and using it to book all appointments, regardless of departmentProcure an online Service Requests and Utilize "Bookking" Online facility scheduling to implement for other services to improve customer experience (eg. meetings with CBO, staff, commissioning documents, planning applications). Given the COVID situation, reducing time waiting at the counter is desirable.	HIGH EFFORT,HIGH IMPACT	2021	Service Requests module - integrate with MESH and create a work order and GP for customer database through middleware.
3.2.3 Develop detailed tax policies and procedures. Implement E-Send - Tax E-notices and AR E-notices.	Document processes and move to eSend is a GP module that is used to deliver bills and notices to customers via email. 2. When a customer browses their accounts they can open th PDF bills for each transaction that was sent by eSend. Customer can choose to enlist it to paperless notifications. E- notices will save significant time and money for the Township, eliminate costly printing, folding, postage and handling costs.	HIGH EFFORT,HIGH IMPACT	2020	Module Cost = \$6700. 30 minutes per setup + issuance x 4,500 properties x 50% uptake. Savings calculated at \$10 x (4,500 tax bills x 2 annual billings + 300 (arrears letters) x 50% uptake - \$17700 per year x 3 years
3.2.4 Implement Self Service time entry, Epaystubs and an integrated work order management system including FirePro. Create a full set of payroll policies and procedures.	Implement Self Service time entry and an integrated work order management system (MESH). Create a full set of payroll policies and procedures. This should be incorporated with the capital planning process as well. Integrated FirePro with Dynamics and implement GP E-paystubs will eliminate paper and effort.	FFFUKI HIGH	2020	Mesh = \$9500 annually + 300 device fees + \$4400 activation fees. Additional Mobile devices and plans \$50/month for 27 staff. A Savings calculated at 3 days per pay period - Finance + 1 day per pay period for public works (\$25000 x 3)
3.2.5 Develop Inventory Policy and system	Inventory Policy and processes be developed. The Township can look at possible integration with key vendors in order to reduce data entry.	HIGH EFFORT,HIGH IMPACT	2020	Inventory policy to be developed and implemented internally - 10 days work for Treasurer and Public Works Assistant. Savings in time and inventory losses will offset
3.2.6 Centralize Purchasing Functions in Finance. Develop New Procurement Policy. Implement Purchase Orders and workflow as well as online bidding system.	Purchasing policies and processes centralized. Policies updated to meet CFTA requirements. Implement GP purchase orders modules, procurement, 3 way matching and training. Paperless workflow processes. Include encumbrances and commitments Implement an Electronic Vendor Bid Submission that would allow vendors to submit their bids electronically. For tenders and quotations the pricing would be input directly into the system.	HIGH	2022	Module Cost = \$6000. Savings to be realized in procurement processes - Estimated time saved = 7 hours per procurement.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
3.2.7 Corporate AM Consultant to lead detailed process review to integrate AM practices and lifecycle costing in daily activities.	Fully implement Work orders management and scheduling in order to capture maintenance, repair and replacement for all assets. This should be incorporated with the capital planning process as well. Regulation O.Reg 588/17 requires AMP for all core assets by 2021 including current levels of service. Data collection and processes need to be in place for all assets by 2023. Levels of service require public consultation. Implement Self Service for Employees - Time and attendance and work order management, CVOR reporting (mobile)	HIGH EFFORT,HIGH IMPACT	2020	Internal costs - 1 hour per week for each manager
3.2.8 Review the next steps for the Building Permit Online.	Reconsider in house development. Reimplement Permitting module. Explore other online software options that are already established. Eplan systems allow for permit applications and blueprint markups. Some products have moved into planning applications (eg. PSD, Avolve, Eplan) Any product still must integrate, to some extent, with the financial system. Integration with MPAC already in place.	LOW	2021	Module = \$7500. Re-implement GP Permitting Module SDR funding for \$6500. Savings in processing time will offset costs. Implementation time and cost estimated at 30 hours per staff.
3.2.9 Undertake Records Management training and consider File Hold or other document management system.	Undertake Records Management training and ensure adherence to by-laws. Immediate attention and Corporate-wide leadership role should be formalized and support provided. Consider File Hold or other document management system.	HIGH EFFORT,HIGH IMPACT	2020	Estimated at \$15 per user per month. Training estimated at 30 hours. Consider digitizing old records over three years.
3.2.10 Shift Fire Burn Permits to 24/7 on-line system	Shift Fire Burn Permits to 24/7 on-line system with consideration of appropriate revenue recovery – self serve option with mobile app alerts.Burnpermits.ca - This implementation is underway.		2020	Internal time to set up - 2 days staff time. Recoveries to offset cost of software and time spent.
3.2.11 In concert with the MESH implementation, develop and document processes, training and integration.	In concert with the MESH implementation, develop and document processes, training and integration. Undertake financial reporting changes to properly track costs. Some changes to the current project accounting, fixed assets and equipment is required for the MESH implementation.		2020	Significant time in manual work orders eliminated and better regulatory compliance, capacity savings at 5 hours per week per manager/lead hand.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
3.2.12 Digitize Level of Service and MMS	Digitize Level of Service and MMS with MESH Form developer and integrate into daily work order management. Minimum Maintenance Standards and CVOR must be tracked. The paper processes would be eliminated and better reporting available for compliance.	LOW	2021	Potential for improved staff relations - cost will depend upon result. Difference between two rates.
3.2.13 Re-implement Bookking and integrate with Diamond. Launch the public online facility bookings	BookKing will allow for better management and improve utilization of the community centres. The launch of the public site will not only provide better service, staff workload can be better managed through the use of the services module. This module provides "set up" requirements for any particular event. BookKing could be used for other appointments at the front counter. Consider "packages" to simplify bookings. Possible events with catering and weddings?	нісн	2021	Internal costs estimated at 40 hours but reduciton over 3 years will offset time.
3.2.14 Update contracts, outsourcing with improved AR policy.	Contracts and AR policies should require "pay before you play". For large groups, update the contract and policy to require monthly payments in advance. If the public site is launched, reminders can be set up. Allow for credit card payments which may require fee bylaw adjustment. Integrate BookKing with GP and move all AR management to Finance and run out of GP.	LOW EFFORT,HIGH	2020	Internal costs estimated at 24 hours but recoveries and elimination of manual work will offset.
3.2.15 Move AR to finance.	Move AR to Finance. Recreation to continue to collect funds at the outset but any outstanding AR to be managed by Finance in GP.	LOW EFFORT,HIGH IMPACT	2020	Internal costs estimated at 30 hours but recoveries and elimination of manual work will offset.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
3.3.1 Develop processes and undertake training prior to implementation. Ensure Mobile Technology is available for use in the field.	Basic technology training will be required before full MESH implementation for many of the staff. Similarly for building/bylaw services - enhanced abilities for inspections and production in the field.		2021	Estimate of Mobile purchases and training. 20 hours per staff. But significant savings and improved MMS.
3.3.2 Expand Utilization of Diamond, Bookking with training and reimplementation of permitting.	Diamond and Bookking are underutilized. In particular, integrations, document management, workflows and e-services. Permitting, bank reconciliation and smartlists should be reimplemented and documented. Additional training for all staff should be provided.	FEFORT HIGH	2020	Investment in Training 20 hours for 5 staff offset by savings in time.
4.1.1 Modernize Budget Process and move to multi year/long term financial planning.	As part of 2021 Planning Cycle, develop business plans across departments in line with Term of Council Stategic Plan. Implement Multi- Year Budgeting. Department heads should develop and present their own budgets starting with past achievements, upcoming business plans, performance metrics and funding required.	HIGH	2020	Staff time to develop new approaches. Cost unknown.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
4.2.1 Procure Budget Software to improve budget process and reporting. Look at joint project with County.	Budgeting software allows for development and enhancement of the transparency of the budget process. The current process is highly labour intensive and requires working with excel spreadsheets, powerpoint documents which are not quickly changed. The financial results and reports are not accessible to the department heads. Budget software allow for real time access to detailed data without access to the financial system.	HIGH EFFORT,HIGH IMPACT	2021	Module cost \$25k. Savings are currently unknown as it is unclear how much time is spent on reporting. Training and set up time 30 hours for Treasurer, 10 hours per SM
4.2.2 Update Recreation Master plan (joint) and develop performance indicators in interim.	Recreation master plan has not been actioned due to foundational issues. No targets in place.	LOW EFFORT,HIGH IMPACT	2021	Internal resources

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
4.3.1 Develop a full set of financial policies commencing with a financial control policy.	Policies should include the full range of financial services. Review list suggested in Appendix.	HIGH EFFORT,HIGH IMPACT	2021	Internal resources - likely 2 months of work.
4.3.2 Implement the E-Bank reconciliation module	Implement the E-Bank reconciliation module and change processes for weekly reconciliaitons by downloading from the bank. Bank reconcilation module is "automatic". Most large organizations can reconcile in as little as two hours.		2020	Internal resources - 2 months of work.
4.3.3 Move Insurance and procurement responsibilities to Finance.	Insurance should be part of the risk management framework and updated based upon the TCA listing each year. Procurement currently rests at the CAO level. Segregation and recognition of liabilites is required by the Treasurer.		2020	
4.3.4 Develop a Corporate Accounts Receivable policy and centralize AR in Finance.	Monthly reconciliations and collections activities should be done for all services by Finance to ensure that all assets are recognized and managed.	LOW EFFORT,HIGH IMPACT	2020	

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
4.4.1 Undertake time tracking against planning applications - fee study.	Undertake time tracking against planning applications — eliminate subsidizing by taxpayers. Planning applications are not cost recovery. With the outsourcing of planning specialist, staff and consultants should track time against each application.		2020	Time estimated at 2 hours per week. Cover by fees
4.4.2 Undertake fee study and policies on subsidies.	Fees are not recoverable - need to know the "right fee" based upon cost and determine the subsidies that may be applicable. Need to build reserves for years where permits and planning approval processes are not covered.		2022	Could be done in house or by a consultant. However, staff need to track time against activities. Increased revenue offset cost.
4.4.3 Develop advertising and donation programs.	May need to delay for two years due to COVID. Advertising boards, facilities can be very lucrative.	LOW EFFORT,HIGH IMPACT	2022	Assumes \$10k per year
4.4.4 Change fee structure to include deposits and increased securities.	Following the clean up of the backlog, there is an opportunity to increase revenues on a fee for service basis. Similar to the Septic inspection program initiative.	HIGH EFFORT,HIGH IMPACT	2022	Liability of outstanding hours of 700*3 hours per permit needs to be eliminated before pursuing.
4.4.5 Revenue recovery through third party programs –insurance	There are third party services that can assist in managing these claims.	HIGH EFFORT,HIGH IMPACT	2020	Staff time to be allocated - Need to assess how many hours. Required depending upon the players involved.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
5.1.1 Procure and implement a comprehensive Service Request Software with online submissions linked to work orders.		HIGH EFFORT,HIGH IMPACT	2021	Included above
5.2.1 Enhance public engagement and communication through the Township website, social media, software additions along with e-services applications.	Communications with public and staff strategy for ongoing and projects should be developed including social media, newspaper, other modes.	HIGH EFFORT,HIGH IMPACT	2021	Part of Website project. Contemplate Consultant to assist

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
5.3.1 Allocate financial resources (summer student – communications) to creation of on-line resources for public education purposes.	Should be done in concert with other initiatives.	HIGH EFFORT,HIGH IMPACT	2021	Student for 4 months.
5.3.2 Update Website & Information	Website being revamped. Look to implement from the VOICE OF THE CUSTOMER.	HIGH EFFORT,HIGH IMPACT	2020	Part of Website project.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
6.1.1 Redesign office space for better utilization, location of staff with operational requirements. Assign Facilities Management to the CBO or Manager of Public Works	Administrative staff to be located near manager. Recreation manager to be located at	HIGH EFFORT,HIGH IMPACT	2020	Some reconfiguration required.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
6.2.1 Conduct a building condition assessment of the Community Centres to determine cost and "fitness" for alternative solutions.	Prior condition assessments did not include arenas. Before determining the next step, it is imperative to understand the state of these buildings.	HIGH EFFORT,HIGH IMPACT	2022	External Consultants

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
6.3.1 Undertake a faciltiy strategy including Recreation in concert with shared service review.	Fire and PW both have facility challenges. A fullsome approach including recreation should be undertaken before any decisions made. However, it is clear that the Township cannot continue to utilize these facilities for the long term.		2021	Review already underway.
6.3.2 Update the Fire Master Plan (perhaps joint) to assist with challenging decisions pertaining to fire halls and equipment needs.	Fire Master Plan is outdated. Should be updated based upon the new requirements. It is a decade old and new organization exists.	HIGH EFFORT,HIGH IMPACT	2021	Consultant fees or could be done in house.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
6.4.1 Increase utilization rates and reduce Recreation costs.	See above Track utilization and costs. Review fee schedule and utilization gaps.Review Recreational Program Options. Undertake a study to determine uptake and repurpose, expand use of the Warsaw Arena.		2020	Internal - 1 hour per week

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
7.1.1 Recruit a Project Manager with oversight for AM/IT and the Edwards Pit. This cannot rest in Finance.	As discussed, Township requires corporate view of major projects.	HIGH EFFORT,HIGH IMPACT	2020	Included above

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
7.2.1 As required by 588/17, the Asset Management Plan is required by 2021.	PSD has been engaged for \$124k. It is important to note that this does not include condition assessments.	HIGH EFFORT,HIGH IMPACT	2020	Consulting fees o f \$124k -FCM Funding provided - Internal costs of 120 hours per department.

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
7.3.1 Form a Corporate AM team to develop process maps and procedures to ensure costs are capture and AM practices are embedded into daily practices.	As required by 588/17, lifecycle management strategy is required by 2021. Form a Corporate team to develop process maps and procedures to ensure costs are capture and AM practices are embedded into daily practices. Processes are needed to ensure that AM practices are part of daily practices and are integrated into the lifecycle management of assets as opposed to a year end exercise.	HIGH EFFORT,HIGH	2020	Approximately 1 hour per manager per week

Recommendation	Opportunity Detailed Description	Quadrant	Year Start	Comments/ Assumptions from Consultant/Cost
7.4.1 Develop long term plan for gravel roads including possible conversion.	Service Levels challenged, particularly for gravel roads. Develop long term plan surrounding gravel roads. Monitor complaints and service requests including time, materials and equipment – develop dashboards for LOS purposes. As provided in this report, we have estimated that gravel coversion will be approximately \$11-22 million. This should be taken into account when setting levels of service.	HIGH EFFORT,HIGH	2021	Estimated conversion costs \$11-22 million.
7.4.2 Update RNS prior to 2021 AMP requirements	An update is needed for 2021	HIGH EFFORT,HIGH IMPACT	2021	Consulting fees to update condition.
7.4.3 Evaluate the Edwards Pit extensively including costs/savings over long term and internal capacity.	Review is needed to ensure that the Township will reap the rewards of this Pit. It may wish to outsource the management. We understand that the Township has engaged two consultants to assist.		2021	Consulting fees for assessment offset by savings.